

Mike Chai
Cartia Global (Manufacturing) Limited

## **Candidates Objectives**

My objective to become a member of the AustCham's board is to help AustCham is provide a better services to its members and assist the growth of AustCham via my experiences and connections and understandings in China.

I believe my experiences in China can help and guide new comers to China, especially in doing business in China. My connections and networks in China over the years also can link AustCham South China to other Chambers of Commerce which can lead to business opportunities for our members.

Also I would like to contribute to AustCham in expanding it's source of membership and perhaps include more local Chinese members who want to do business in Australia.

## **Candidates Biography**

I have been in the manufacturing business in China for over 12 years now. During the first few years I experienced many things in China which were completely foreign compared to doing business in Australia. During this time, I also investment in many of businesses and projects, though a number failed I learn through these failures which are the foundations of my understanding of doing business in China.

I also have Kitchen Factory (Luxe Kitchens) in Sydney, where we bring expertise from Australia to China to improve quality and the manufacturing process.

In the past I have been an importer in Sydney, building construction materials where we imported products and sold to customers such as Tradelink, Harvey Norman, and Mitre10.