



**Nick Wilshire**  
**ZH Recruit**

### **Candidates Objectives**

In the recent 2 years I have been an active Vice Chair and board director of AustCham South China. I have also been a great supporter of the Australian community in both Shenzhen and Guangzhou. I have proven myself to be an effective contributor to numerous Australian and Chinese Government events in the region, elevating the chamber's profile by offering my extensive network and resources. Furthermore, I have a track record of attracting sponsorship and organizing AustCham South China's social events in South China and look forward to expanding my work into Guangzhou by initiating 2 industry focused committees; 1 focusing on Professional Services and 2. in Australian products.

As a board director, I believe I have the track record, abilities, time and network, to deliver greater value to the chamber and its membership. I plan to contribute in the following key aspects:

1. Elevate the value of AustCham membership in Shenzhen by promoting a more effective platform for the networking of AustCham South China corporate members and individual members. I believe this would be best achieved by initiating industries focused committees in Finance & Investment as well Technology ultimately driving events and company visits.
2. Effectively drive as stated 2 new industry focused committees in Professional Services as well as Australian Products inclusive of our members in Guangzhou.
3. I would effectively deliver a higher standard of events in Guangzhou & Shenzhen. My goal is to work closer with corporate members and individual members to enhance the Austcham South China platform through encouraging through more networking events and company visits. Through my business, I work closely with some of the largest multinationals in technology, construction, aviation and logistics. I would continue to engage local enterprise into these events to raise the standard of our AustCham South China business network.
4. Stronger communication and engagement with AustCham Hong Kong and Macau. I believe AustCham South China members would have greater membership value if the board directors organise more regional focused joint events with AustCham Hong Kong, drawing on their large membership and by offering more local Chinese experience & connections.

5. Work with Foreign Affairs Offices in South China in order to engage in dialogue with senior government officials relating to policies, free trade zones, and business opportunities of our members.
6. Work with relevant stakeholders in order to establish a representative office in Shenzhen.

### **Candidates Biography**

Nick Wilshire is currently Vice-Chair of the Australian Chamber of Commerce, South China, Chairman of the Shenzhen Events Sub-Committee of the Australian Chamber of Commerce, South China and also member and Vice Chair of the Australian Chamber of Commerce Hong Kong Greater Bay Area Committee. In this role Nick has managed and been involved in a number of site visits including Huawei, Tencent, DJI, Qianhai, Daya Bay Nuclear Power Plant as well as events hosting a number of distinguished guests including but not limited to the previous Consul General, current Consul General of the Australian Consulate in Guangzhou, a delegation from the Northern Territory, Mayor of Brisbane, delegations from sister chambers just to name a few.

Nick is currently the Director of ZHRecruit, operating in Shenzhen, Brisbane and Hong Kong, a boutique recruitment & corporate services firm servicing multi-national firms throughout Greater China & Australia. Having previously worked in business development with MRI Worldwide in Hong Kong, and later as a manager at Agilis International in Shenzhen, over the years Nick has accumulated extensive experience in the South China's trade and investment industries. Part of Nick's ability to consistently achieve challenging targets comes from his cultural understanding and ability to converse fluently in English, Mandarin and conversational Cantonese, attributes which have been developed over 16 years living and working in China.

Nick has worked closely with the media in varying capacities, from appearing as a special guest on CCTV to writing for the Shenzhen Daily. In addition, his clients consist of international companies, which meant he has completed projects in Hong Kong, Beijing, Shanghai, Shenzhen, Guangzhou, Tianjin, Macau, Europe, US and the Middle East. His involvement with AustCham South China started in 2015 and has proven to be invaluable, offering his business networks and expertise to promote trade between Australia and China.